



Making a difference.

- with leadership
- with vision
- with awareness
- with competence



43rd Annual Conference & Exposition

Sheraton/Overland Park Convention Center
Overland Park/Johnson County
October 15-17, 2018



Making a difference.

2018 CONFERENCE SPONSORS

Foley Equipment
 Johnson County
 KCAMP
 KWORCC
 American Medical Response
 Henry M. Adkins & Son
 Computer Information
 Concepts, Inc.
 Coughlin Company

CTS Group
 Kansas Corporation Commission/K-State
 Engineering Extension
 KDHE Brownfields
 Mid-Continental Restoration
 Snap-Tite Culvert Lining
 Valley Hope Association
 Wilson Communications

PRELIMINARY CONFERENCE AGENDA

All topics and times are subject to change.

Monday, October 15, 2018

9 a.m. • KAC Governing Board Meeting

9 a.m. – 5 p.m. • Registration Open
 Voting Delegates Credentials Pick-up

10 – 11 a.m. • Concurrent Education Workshops (Block A)

- *But Why Can't Things Just Stay the Same?* Presenter: Bill Stainton, motivational speaker and this year's keynote speaker
- *How to Improve Security in County Courthouses*
- *Partnering 4 Impact: KDOR Initiative to Capture Sales Tax*

11 a.m. – 12:30 p.m. • Lunch on Your Own

12:30 – 1:30 p.m. • Concurrent Education Workshops (Block B)

- *Cyber Security for County Government*
- *Chip Seal Road Rehabilitation: The Good, The Bad, The Ugly*
- *Protecting Local Taxpayers: Addressing Dark Store Threats*

1:45 – 2:45 p.m. • Concurrent Education Workshops (Block C)

- *Do You Need a County Administrator?*
- *Reducing the Number of Mentally Ill in Jails: An Introduction to the National Stepping Up Initiative*
- *U.S. Supreme Court Update*

2:45 – 3:15 p.m. • Coffee and Snack Break

3:15 – 4:15 p.m. • Concurrent Education Workshops (Block D)

- *Conversation with KAC Executive Director Randall Allen*
- *Employment Law Revisited: What You Don't Know Can Get You Sued*
- *Records Management 101*

4:30 – 5:30 p.m. • 2019 Legislative Policy Statement Review

5:30 – 7 p.m. • KCAMP/KWORCC Business Meeting

7 – 9 p.m. • Women of KAC Gathering

Tuesday, October 16, 2018

**6:30 a.m. – 2 p.m. • Registration Open
Final Voting Delegates Credentials Pick-up**

6:30 – 7:30 a.m. • Breakfast Buffet

7:30 – 8:30 a.m. • Annual Business Meeting

8:30 – 10 a.m. • General Session – *Keynote Speaker Bill Stinton*

10 – 10:30 a.m. • Refreshment Break

10:30 – 11:30 a.m. • Concurrent Education Workshops (Block E)

- *Equipment Maintenance Strategies for the 21st Century/sponsored by Foley Equipment*
- *Guaranteed Energy Savings Contracts/sponsored by CTS*
- *Data Science: Practical Ways to Convert Your Data to Useful Information and Actionable Insights*

11:45 a.m. – 1:15 p.m. • Luncheon

**1:30 – 7 p.m. • Exhibition Hall Opens
Breakout Sessions by County Populations**

5:30 – 6:30 p.m. • Dinner, sponsored by Foley Equipment

7– 8:30 p.m. • NACo Reception

Wednesday, October 17, 2018

7:30 – 9 a.m. • Registration Open

7 – 8 a.m. • Breakfast

Reports from Breakout Sessions by County Populations

8:15 – 9:15 a.m. • Concurrent Education Workshops (Block F)

- *Facility Conservation Improvement Program*
- *Managing Conflict and Confrontation: How to Have Difficult Conversations with Employees and Live to Tell About Them*
- *High-Achieving Health Departments and the Emerging Role of Chief Health Strategist*

9:30 - Noon • Affiliate/Associate/Group Meetings

Administrators
Appraisers
Clerks & Election Officials
Commissioners
Highway Officials
Human Resource Directors
Local Health Departments
Noxious Weed Directors
Planning and Zoning Directors
Registrars of Deeds

Noon • ADJOURN



CONFERENCE KEYNOTE

Bill Stainton

The 5 Best Decisions the Beatles Ever Made

What does a seriously award-winning team look like? What does it take to lead them? And, ultimately, what does it take for your team to really make it to the top? Why not find out—and have some fun along the way!—from one of the most successful teams ever?



The Beatles are the Gold Standard for success in their industry. How can **you become the Gold Standard in **your** county?**

In this entertaining, energizing, and enlightening keynote, Bill combines music, video, and hilarious audience interaction to help you take your own team to the “top of the charts!”

Bill Stainton is a multiple Emmy Award-winning TV producer, writer, and performer; an author; a business humorist; and an internationally-recognized Beatles expert. He blends the business smarts he learned from 20 years in corporate management with the show biz sparks he garnered from working with people like Jerry Seinfeld, Ellen DeGeneres, and Bill Nye the Science guy to create entertaining and enlightening presentations enjoyed by audiences around the world! As the executive producer of Seattle’s legendary comedy TV show *Almost Live!*, Bill led a talented and highly creative team to unparalleled success: a #1 rating for 10 straight years, and over 100 Emmy Awards (29 of which went to Bill). At the same time, he also owned his own corporate training company, authoring nine training programs in subjects ranging from Office Politics to Customer Service to Team Motivation. He’s been quoted in *The Wall Street Journal* and *Forbes*, and is a regular columnist for *Seattle Business* magazine. From Maine to Malaysia, Bill is committed to helping his audiences achieve their highest potential— while maintaining a sense of fun along the way!



Making a difference.

CONFERENCE REGISTRATION FEES

Register online today at www.kansascounties.org

Full Conference includes all meals,
workshops, sessions & events..... \$370

One Day Only includes attendance for
the day's events and meals only..... \$225

Affiliate/Associate Meeting includes breakfast,
workshop and Wednesday meeting..... \$75

Event Tickets, required for everyone not registered for full conference or one-day-only events

Tuesday Vendor Showcase, Reception & Dinner..... \$50

Wednesday Awards Luncheon..... \$50



HOTELS

Read the hotel cancellation policy carefully.**

Sheraton Overland Park (Conference headquarters)

6100 College Blvd.

(866) 837-4214

Rate*: \$167 for reservations made by September 17, 2018

Holiday Inn & Suites

10920 Nall Avenue

(913) 312-0900

Rate: \$139 for reservations made by October 1, 2018

Courtyard Kansas City Overland Park/Convention Center

11001 Woodson Avenue

(800) 321-2211 or (913) 317-8500

Rate: \$134 for reservations made by September 4, 2018

****HOTEL CANCELLATION POLICY FOR THE KAC ANNUAL**

CONFERENCE: The room block will be opened when the KAC annual conference registration opens. A deposit equal to one night's stay is required to hold each guest's reservation and it will be charged at the time of the reservation. These deposits paid by individuals are refundable if notice is received at least four weeks prior to arrival (which is September 17, 2018) and a cancellation number is obtained. Each reservation must be accompanied with the name for each room (no hotel room block will be allowed; for example, booking five rooms under one name is not allowed). Name changes on guest room reservations will be accepted.

CONFERENCE CANCELLATION POLICY: Partial refunds are given for full conference registration only, and NOT Tuesday, Wednesday, or Thursday ONLY Registration, Affiliate/Associate Meeting Registration, or any of the special event tickets. To be eligible for a partial refund, all cancellations must be made in writing to the KAC office on or before 5 p.m. September 17, 2018. Upon receipt of written notice, a refund will be processed and mailed to registrants less a \$25 registration processing fee. After September 17, 2018 NO refund requests will be honored.